Muang Thai Insurance Public Company Limited Review report and interim financial statements 30 September 2018



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# Independent Auditor's Report on Review of Interim Financial Information

To the Shareholders of Muang Thai Insurance Public Company Limited

I have reviewed the accompanying statements of financial position of Muang Thai Insurance Public Company Limited as at 30 September 2018, the related statements of comprehensive income for the three-month and nine-month periods ended 30 September 2018, and the statements of changes in equity and cash flows for the nine-month period then ended, as well as the condensed notes to the financial statements. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34 Interim Financial Reporting. My responsibility is to express a conclusion on this interim financial information based on my review.

#### Scope of review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

#### Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34 Interim Financial Reporting.

Nonglak Pumnoi

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Certified Public Accountant (Thailand) No. 4172

EY Office Limited

Bangkok: 8 November 2018

# Muang Thai Insurance Public Company Limited Statement of financial position

As at 30 September 2018

(Unit: Baht)

|   | Note | 30 September 2018 | 31 December 2017 |
|---|------|-------------------|------------------|
|   |      | (Unaudited        | (Audited)        |
|   |      | but reviewed)     |                  |
| Assets                                      |      |                   |                  |
| Cash and cash equivalents                   | 3    | 266,843,704       | 433,942,750      |
| Premium receivables, net                    | 4    | 1,563,849,519     | 1,539,259,066    |
| Accrued investment income                   |      | 56,726,048        | 53,840,432       |
| Reinsurance assets, net                     | 5    | 4,767,100,378     | 4,337,452,718    |
| Receivables from reinsurance contracts, net | 6    | 323,488,760       | 358,519,751      |
| Investment assets                           |      |                   |                  |
| Investments in securities                   | 7    | 11,341,383,692    | 10,716,225,610   |
| Loans                                       | 8    | 10,970,461        | 12,173,300       |
| Property, buildings and equipment, net      | 9    | 585,442,029       | 609,281,324      |
| Goodwill                                    |      | 631,900,000       | 631,900,000      |
| Intangible assets, net                      | 10   | 77,888,360        | 74,783,836       |
| Deferred tax assets                         | 11   | 496,927,418       | 439,645,808      |
| Prepaid premium ceded                       |      | 312,175,565       | 292,787,632      |
| Other assets, net                           | 12   | 614,980,557       | 559,545,238      |
| Total assets                                |      | 21,049,676,491    | 20,059,357,465   |

# Muang Thai Insurance Public Company Limited Statement of financial position (continued) As at 30 September 2018

(Unit: Baht)

|  | Note | 30 September 2018 | 31 December 2017 |
|--|------|-------------------|------------------|
|  |      | (Unaudited        | (Audited)        |
|  |      | but reviewed)     |                  |
| Liabilities and equity                     |      |                   |                  |
| Liabilities                                |      |                   |                  |
| Insurance contract liabilities             | 13   | 9,690,672,362     | 9,075,796,742    |
| Amounts due to reinsurers                  | 14   | 3,142,672,858     | 2,960,695,821    |
| Income tax payable                         |      | 28,111,662        | 34,483,336       |
| Employee benefit obligations               |      | 224,422,704       | 206,693,140      |
| Deferred tax liabilities                   | 11   | 132,736           | 158,986          |
| Premiums received in advance               |      | 1,300,010,527     | 1,319,707,701    |
| Other liabilities                          | 15   | 1,253,496,773     | 1,104,214,824    |
| Total liabilities                          |      | 15,639,519,622    | 14,701,750,550   |
| Equity                                     |      |                   |                  |
| Share capital                              |      |                   |                  |
| Registered                                 |      |                   |                  |
| 59,000,000 ordinary shares of Baht 10 each |      | 590,000,000       | 590,000,000      |
| Issued and fully paid-up                   |      |                   |                  |
| 59,000,000 ordinary shares of Baht 10 each |      | 590,000,000       | 590,000,000      |
| Premium on share capital                   |      | 681,567,855       | 681,567,855      |
| Surplus on business combination            |      | 823,371,749       | 823,371,749      |
| Retained earnings                          |      |                   |                  |
| Appropriated - statutory reserve           |      | 59,000,000        | 59,000,000       |
| Unappropriated                             |      | 3,308,837,355     | 3,204,755,144    |
| Other components of equity -               |      |                   |                  |
| revaluation deficit from investments       | 7.2  | (52,620,090)      | (1,087,833)      |
| Total equity                               |      | 5,410,156,869     | 5,357,606,915    |
| Total liabilities and equity               |      | 21,049,676,491    | 20,059,357,465   |

The accompanying notes are an integral part of the financial statements.

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Directors

เมื่อบิทย ประกันกัย พบพร THW INSURANCE

บริษัท เมืองไทยประกันกับ จำกัด (มหาชน) พมหาด ทาน พระสมกัด รายแด ดอนคลหา และเรอ

# Muang Thai Insurance Public Company Limited Statement of comprehensive income For the three-month period ended 30 September 2018

(Unit: Baht)

|   |      |                 | (               |
|---|------|-----------------|-----------------|
|   | Note | 2018            | 2017            |
| Profit or loss:                           |      |                 |                 |
| Income                                    |      |                 |                 |
| Gross premium written                     |      | 3,163,972,945   | 3,015,264,634   |
| Less: Premiums ceded to reinsurers        |      | (1,476,293,587) | (1,356,582,210) |
| Net premium written                       |      | 1,687,679,358   | 1,658,682,424   |
| Add: Unearned premium reserves decrease   |      | 42,341,616      | 91,545,355      |
| Net earned premium                        |      | 1,730,020,974   | 1,750,227,779   |
| Fee and commission income from reinsurers |      | 412,505,177     | 383,438,146     |
| Investment income                         | 7.3  | 101,668,376     | 97,424,627      |
| Profit from investments                   |      | 32,780,148      | 25,760,149      |
| Other income                              |      | 2,107,524       | 3,950,694       |
| Total income                              |      | 2,279,082,199   | 2,260,801,395   |
| Expenses                                  |      |                 |                 |
| Claim expenses                            |      | 1,754,506,737   | 1,680,015,946   |
| Less: Claim recovery from reinsurers      |      | (707,225,168)   | (668,948,669)   |
| Claim expenses, net                       |      | 1,047,281,569   | 1,011,067,277   |
| Commission and brokerage expenses         |      | 470,523,599     | 470,782,188     |
| Other underwriting expenses               |      | 348,724,686     | 269,164,053     |
| Operating expenses                        |      | 303,984,663     | 327,586,026     |
| Total expenses                            |      | 2,170,514,517   | 2,078,599,544   |
| Profit before income tax                  |      | 108,567,682     | 182,201,851     |
| Less: Income tax                          | 11   | (18,333,477)    | (30,607,661)    |
| Profit for the period                     |      | 90,234,205      | 151,594,190     |

# Muang Thai Insurance Public Company Limited Statement of comprehensive income (continued) For the three-month period ended 30 September 2018

(Unit: Baht) Note 2018 2017 Other comprehensive income: Other comprehensive income to be reclassified to profit or loss in subsequent periods Gain on change in value of available-for-sale investments 284,957,291 126,409,558 Less: Income tax effect (56,991,458)(25,281,912)Other comprehensive income for the period 227,965,833 101,127,646 Total comprehensive income for the period 318,200,038 252,721,836 Earnings per share 16 Basic earnings per share 1.53 2.57

# Muang Thai Insurance Public Company Limited Statement of comprehensive income For the nine-month period ended 30 September 2018

(Unit: Baht)

|   |      |                 | (Unit: Bant)    |
|---|------|-----------------|-----------------|
|   | Note | 2018            | 2017            |
| Profit or loss:                           |      | *               |                 |
| Income                                    |      |                 |                 |
| Gross premium written                     |      | 9,184,995,142   | 9,022,119,584   |
| Less: Premiums ceded to reinsurers        |      | (4,092,808,879) | (3,900,230,226) |
| Net premium written                       |      | 5,092,186,263   | 5,121,889,358   |
| Add: Unearned premium reserves decrease   |      | 119,897,429     | 121,655,229     |
| Net earned premium                        |      | 5,212,083,692   | 5,243,544,587   |
| Fee and commission income from reinsurers |      | 1,175,351,602   | 1,131,462,602   |
| Investment income                         | 7.3  | 278,343,367     | 284,345,815     |
| Profit from investments                   |      | 133,096,367     | 91,538,078      |
| Other income                              |      | 6,301,833       | 15,150,562      |
| Total income                              |      | 6,805,176,861   | 6,766,041,644   |
| Expenses                                  |      |                 |                 |
| Claim expenses                            |      | 5,391,345,252   | 5,357,956,453   |
| Less: Claim recovery from reinsurers      |      | (2,270,638,056) | (2,391,261,296) |
| Claim expenses, net                       |      | 3,120,707,196   | 2,966,695,157   |
| Commission and brokerage expenses         |      | 1,420,950,067   | 1,427,117,465   |
| Other underwriting expenses               |      | 959,553,263     | 884,354,230     |
| Operating expenses                        |      | 871,823,540     | 834,935,242     |
| Total expenses                            |      | 6,373,034,066   | 6,113,102,094   |
| Profit before income tax                  |      | 432,142,795     | 652,939,550     |
| Less: Income tax                          | 11   | (74,360,584)    | (118,068,250)   |
| Profit for the period                     |      | 357,782,211     | 534,871,300     |
|   |      |                 |                 |

# Muang Thai Insurance Public Company Limited Statement of comprehensive income (continued)

For the nine-month period ended 30 September 2018

|  |      |              | (Unit: Baht) |
|--|------|--------------|--------------|
|  | Note | 2018         | 2017         |
| Other comprehensive income:                                      |      |              |              |
| Other comprehensive income to be reclassified                    |      |              |              |
| to profit or loss in subsequent periods                          |      |              |              |
| Gain (loss) on change in value of available-for-sale investments |      | (64,415,321) | 72,981,933   |
| Less: Income tax effect  |      | 12,883,064   | (14,596,387) |
| Other comprehensive income for the period (loss)                 |      | (51,532,257) | 58,385,546   |
|  |      |              |              |
| Total comprehensive income for the period                        |      | 306,249,954  | 593,256,846  |
|  |      |              |              |
| Earnings per share   | 16   |              |              |
| Basic earnings per share   |      | 6.06         | 9.07         |
|  |      |              |              |

Muang Thai Insurance Public Company Limited Statement of changes in equity

For the nine-month period ended 30 September 2018

|  |               |               |             |                   |                   |               | (Unit: Baht)  |
|--|---------------|---------------|-------------|-------------------|-------------------|---------------|---------------|
|  | Issued and    |               | Surplus on  | Retained          | Retained earnings | Other         |               |
|  | fully paid-up | Premium on    | business    | Appropriated -    |                   | components of |               |
|  | share capital | share capital | combination | statutory reserve | Unappropriated    | equity        | Total         |
| Balance as at 1 January 2017                     | 590,000,000   | 681,567,855   | 823,371,749 | 59,000,000        | 2,856,952,044     | (55,036,234)  | 4,955,855,414 |
| Profit for the period                            | ,             | 1             | 1           | 1                 | 534,871,300       | ı             | 534,871,300   |
| Other comprehensive income for the period        | 1             | 1             | 1           | 1                 | ı                 | 58,385,546    | 58,385,546    |
| Total comprehensive income for the period        | ľ             | ı             | ,           | 1                 | 534,871,300       | 58,385,546    | 593,256,846   |
| Dividend paid (Note 17)                          | 1             | ,             | 1           | 1                 | (253,700,000)     | í             | (253,700,000) |
| Balance as at 30 September 2017                  | 590,000,000   | 681,567,855   | 823,371,749 | 59,000,000        | 3,138,123,344     | 3,349,312     | 5,295,412,260 |
|  |               |               |             |                   |                   |               |               |
| Balance as at 1 January 2018                     | 590,000,000   | 681,567,855   | 823,371,749 | 59,000,000        | 3,204,755,144     | (1,087,833)   | 5,357,606,915 |
| Profit for the period                            | 1             | 1             | ï           | 1                 | 357,782,211       | 1             | 357,782,211   |
| Other comprehensive income for the period (loss) | 1             | 1             | 1           | ı                 | '                 | (51,532,257)  | (51,532,257)  |
| Total comprehensive income for the period (loss) | 1             |               | ı           | 1                 | 357,782,211       | (51,532,257)  | 306,249,954   |
| Dividend paid (Note 17)                          | 1             | ,             | i           |                   | (253,700,000)     | ı             | (253,700,000) |
| Balance as at 30 September 2018                  | 590,000,000   | 681,567,855   | 823,371,749 | 59,000,000        | 3,308,837,355     | (52,620,090)  | 5,410,156,869 |
|  |               |               |             |                   |                   |               |               |

The accompanying notes are an integral part of the financial statements.

#### Muang Thai Insurance Public Company Limited

#### Statement of cash flows

#### For the nine-month period ended 30 September 2018

(Unit: Baht) 2018 2017 Cash flows from operating activities Direct premium written 9,098,382,959 9,083,959,030 Cash paid on reinsurance (1,195,675,903)(1,028,464,827)Interest income 162,440,635 169,434,375 Dividend income 141,503,036 136,379,108 Other investment income 468,568 786,838 Other income 6,322,153 15,023,110 Claim incurred on direct insurance (4,499,517,455) (5,058,498,885)Commission and brokerage expenses on direct insurance (1,182,342,399)(1,214,264,101)Other underwriting expenses (959,553,263)(884, 354, 230) Operating expenses (839,859,073)(691,404,867) Income tax (125, 157, 052)(141,207,989)Deposits at financial institutions 79,943,877 279,943,858 Investments in securities (563,877,310)(330, 202, 503)Loans 1,202,839 1,668,385 Net cash from operating activities

124,281,612

338,797,302

# Muang Thai Insurance Public Company Limited

Statement of cash flows (continued)

For the nine-month period ended 30 September 2018

|  |               | (Unit: Baht)  |
|--|---------------|---------------|
|  | 2018          | 2017          |
| Cash flows from investing activities                 |               |               |
| Cash flows from                                      |               |               |
| Property, buildings and equipment                    | -             | 318,976       |
| Cash flows from investing activities                 | -             | 318,976       |
| Cash flows used in                                   |               |               |
| Property, buildings and equipment                    | (22,687,691)  | (129,649,715) |
| Intangible assets                                    | (14,992,967)  | (1,009,945)   |
| Cash flows used in investing activities              | (37,680,658)  | (130,659,660) |
| Net cash used in investing activities                | (37,680,658)  | (130,340,684) |
| Cash flow from financing activities                  |               |               |
| Dividend paid  | (253,700,000) | (253,700,000) |
| Net cash used in financing activities                | (253,700,000) | (253,700,000) |
| Net increase (decrease) in cash and cash equivalents | (167,099,046) | (45,243,382)  |
| Cash and cash equivalents at beginning of period     | 433,942,750   | 339,098,874   |
| Cash and cash equivalents at end of period           | 266,843,704   | 293,855,492   |
|  |               |               |

# Muang Thai Insurance Public Company Limited Notes to interim financial statements For the three-month and nine-month periods ended 30 September 2018

#### 1. General information

Muang Thai Insurance Public Company Limited ("the Company") is a public company incorporated and domiciled in Thailand. The Company is principally engaged in providing non-life insurance and has 22 sub-branches located in provinces. The registered address of the Company is at 252 Rajadapisek Road, Huaykwang Sub-district, Huaykwang District, Bangkok.

## 2. Basis of preparation of the financial statements

# 2.1 Basis of preparation of the interim financial statements

These interim financial statements are prepared in accordance with Thai Accounting Standard No. 34 "Interim Financial Reporting", with the Company choosing to present condensed interim financial statements. However, the Company has presented line items in the statement of financial position, comprehensive income, changes in equity and cash flows in the same format as that used for annual financial statements, and in accordance with the format of financial statements specified in the Notification of the Office of Insurance Commission ("OIC") regarding criteria, procedures, conditions and terms for preparation and submission of financial statements and operating performance reports of non-life insurance companies B.E. 2559 dated 4 March 2016.

These interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, the interim financial statements focus on new activities, events and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the Thai language interim financial statements.

### 2.2 New financial reporting standards

# (a) Financial reporting standards that became effective in the current year

During the period, the Company has adopted the revised financial reporting standards and interpretations (revised 2017) which are effective for fiscal years beginning on or after 1 January 2018. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes and clarifications directed towards disclosures in the notes to financial statements. The adoption of these financial reporting standards does not have any significant impact on the Company's financial statements.

#### (b) Financial reporting standards that will become effective in the future

During the period, the Federation of Accounting Professions issued the financial reporting standard TFRS 15 Revenue from Contracts with Customers, which is effective for fiscal years beginning on or after 1 January 2019 and a set of 5 standards related to financial instruments, which are effective for fiscal years beginning on or after 1 January 2020. Key principles of these standards are summarised below.

# **TFRS 15 Revenue from Contracts with Customers**

TFRS 15 supersedes TAS 11 Construction Contracts and TAS 18 Revenue, together with related Interpretations. Entities are to apply this standard to all contracts with customers unless those contracts fall within the scope of other standards. The standard establishes a five-step model to account for revenue arising from contracts with customers, with revenue being recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model.

The management of the Company is currently evaluating the impact of this standard to the financial statements in the year when it is adopted.

# Thai Financial Reporting Standards related to financial instruments

The set of TFRSs related to financial instruments consists of five accounting standards and interpretations, as follows:

Financial reporting standards:

TFRS 9

Financial Instruments

TFRS 7

Financial Instruments: Disclosures

Accounting standard:

**TAS 32** 

Financial Instruments: Presentation

Financial Reporting Standard Interpretations:

TFRIC 16

Hedges of a Net Investment in a Foreign Operation

TFRIC 19

Extinguishing Financial Liabilities with Equity Instruments

These TFRSs related to financial instruments make stipulations relating to the classification of financial instruments and their measurement at fair value or amortised cost (taking into account the type of instrument, the characteristics of the contractual cash flows and the Company's business model), calculation of impairment using the expected credit loss method, and hedge accounting. These include stipulations regarding the presentation and disclosure of financial instruments. When the TFRSs related to financial instruments are effective, some accounting standards, interpretations and guidance which are currently effective will be cancelled.

The management of the Company is currently evaluating the impact of these standards to the financial statements in the year when they are adopted.

## 2.3 Significant accounting policies

The interim financial statements are prepared using the same accounting policies and methods of computation as were applied in the financial statements for the year ended 31 December 2017.

## 3. Cash and cash equivalents

(Unit: Baht)

|   | 30 September 2018 | 31 December 2017 |
|---|-------------------|------------------|
| Cash  | 723,372           | 678,872          |
| Deposits at banks with no fixed maturity date | 186,120,332       | 383,263,878      |
| Deposits at banks with fixed maturity date    | 80,000,000        | 50,000,000       |
| Cash and cash equivalents                     | 266,843,704       | 433,942,750      |

#### 4. Premium receivables

The balances of premium receivables which due from direct insurance as at 30 September 2018 and 31 December 2017 are classified by aging from the maturity date under the stipulated law of the premium collection as follows:

(Unit: Baht)

|                                       | 30 September 2018 | 31 December 2017 |
|---------------------------------------|-------------------|------------------|
| Not yet due                           | 1,086,142,010     | 1,238,938,838    |
| Not over 30 days                      | 240,641,693       | 168,915,086      |
| Over 30 days to 60 days               | 97,186,230        | 73,427,374       |
| Over 60 days to 90 days               | 69,267,677        | 39,779,704       |
| Over 90 days to 1 year                | 73,473,623        | 29,202,929       |
| Over 1 year                           | 19,162,493        | 7,629,857        |
| Total                                 | 1,585,873,726     | 1,557,893,788    |
| Less: Allowance for doubtful accounts | (22,024,207)      | (18,634,722)     |
| Premium receivables, net              | 1,563,849,519     | 1,539,259,066    |

The premium management department is responsible for collection and following-up premium receivables. Summary report of outstanding balances with details of insurance policy, due date and premium amount is sent to insured, agents and brokers in advance every month. Premium due and long-outstanding amount are followed up immediately to ensure that payment is made on time. The Company determines an allowance for doubtful accounts by based on estimated collection loss which is based on historical collection experience and combined with a review of outstanding debts.

## 5. Reinsurance assets

6.

|  |                   | (Unit: Baht)     |
|--|-------------------|------------------|
|  | 30 September 2018 | 31 December 2017 |
| Insurance recoverable from insurance companies |                   |                  |
| - Loss reserves                                | 2,233,718,460     | 1,809,748,928    |
| - Unearned premium reserves                    | 2,541,263,882     | 2,537,787,745    |
| Less: Allowance for doubtful accounts          | (7,881,964)       | (10,083,955)     |
| Reinsurance assets, net                        | 4,767,100,378     | 4,337,452,718    |
| Receivables from reinsurance contracts         |                   |                  |
|  |                   | (Unit: Baht)     |
|  | 30 September 2018 | 31 December 2017 |
| Amounts due from reinsurers                    | 324,666,767       | 359,822,671      |
| Less: Allowance for doubtful accounts          | (1,178,007)       | (1,302,920)      |
| Receivables from reinsurance contracts, net    | 323,488,760       | 358,519,751      |

The balance of amounts due from reinsurers as at 30 September 2018 and 31 December 2017 are classified by aging as follows:

| (Unit: Baht) | (U | nit: | Baht) |
|--------------|----|------|-------|
|--------------|----|------|-------|

|                                       | 30 September 2018 | 31 December 2017 |
|---------------------------------------|-------------------|------------------|
| Not yet due                           | 177,974,369       | 270,675,623      |
| Not over 1 year                       | 135,232,726       | 73,487,657       |
| Over 1 year to 2 years                | 9,337,627         | 5,295,759        |
| Over 2 years                          | 2,122,045         | 10,363,632       |
| Total                                 | 324,666,767       | 359,822,671      |
| Less: Allowance for doubtful accounts | (1,178,007)       | (1,302,920)      |
| Amounts due from reinsurers, net      | 323,488,760       | 358,519,751      |

# 7. Investments in securities

# 7.1 Classified by type of investments

|  | 30 Septen      | nber 2018     | 31 December 2017 |               |  |
|--|----------------|---------------|------------------|---------------|--|
|  | Cost/          |               | Cost/            |               |  |
|  | Amortised cost | Fair value    | Amortised cost   | Fair value    |  |
| Available-for-sale investments           |                |               |                  |               |  |
| Government and state enterprise          |                |               |                  |               |  |
| securities                               | 1,115,077,916  | 1,112,773,026 | 636,651,552      | 639,060,700   |  |
| Private debt securities                  | 3,082,347,391  | 3,089,710,375 | 2,736,859,090    | 2,777,402,982 |  |
| Equity securities                        | 1,719,388,130  | 1,618,212,414 | 1,619,163,236    | 1,567,207,817 |  |
| Mutual funds                             | 2,368,549,203  | 2,398,891,713 | 2,298,935,248    | 2,306,577,835 |  |
| Total                                    | 8,285,362,640  | 8,219,587,528 | 7,291,609,126    | 7,290,249,334 |  |
| Less: Unrealised losses                  | (65,775,112)   | -             | (1,359,792)      | =             |  |
| Total available-for-sale investments     | 8,219,587,528  | 8,219,587,528 | 7,290,249,334    | 7,290,249,334 |  |
| Held-to-maturity investments             |                |               |                  |               |  |
| Government and state enterprise          |                |               |                  |               |  |
| securities                               | 2,085,496,971  |               | 2,366,973,486    |               |  |
| Private debt securities                  | 502,464,484    |               | 443,661,715      |               |  |
| Deposits at financial institutions which |                |               |                  |               |  |
| matured over 3 months                    | 480,365,461    |               | 560,309,339      |               |  |
| Total held-to-maturity investments       | 3,068,326,916  |               | 3,370,944,540    |               |  |
| Other investments                        |                |               |                  |               |  |
| Equity securities                        | 77,420,982     |               | 77,420,982       |               |  |
| Less: Allowance for impairment           | (23,951,734)   |               | (22,389,246)     |               |  |
| Total other investments, net             | 53,469,248     |               | 55,031,736       |               |  |
|  |                |               |                  |               |  |
| Total investments in securities, net     | 11,341,383,692 |               | 10,716,225,610   |               |  |

# 7.2 Other components of equity - revaluation deficit from investments

|  |                    | (Unit: Baht)       |
|--|--------------------|--------------------|
|  | For the nine-month |                    |
|  | period ended       | For the year ended |
|  | 30 September 2018  | 31 December 2017   |
| Balance - beginning of the period              | (1,087,833)        | (55,036,234)       |
| Change during the period                       |                    |                    |
| Unrealised gain during the period              | 70,243,534         | 196,480,536        |
| Realised gain included in profit or loss       | (134,658,855)      | (129,045,035)      |
| Other comprehensive income (loss)              | (64,415,321)       | 67,435,501         |
| Related income tax                             | 12,883,064         | (13,487,100)       |
| Net comprehensive income for the period (loss) | (51,532,257)       | 53,948,401         |
| Balance - end of the period                    | (52,620,090)       | (1,087,833)        |

#### 7.3 Investment income

During the three-month and nine-month periods ended 30 September 2018 and 2017, the Company has investment income as follows.

|  |                 |               |                            | (Unit: Baht) |  |
|--|-----------------|---------------|----------------------------|--------------|--|
|  | For the three-n | nonth periods | For the nine-month periods |              |  |
|  | ended 30 S      | September     | ended 30 September         |              |  |
|  | 2018            | 2017          | 2018                       | 2017         |  |
| Interest income from debt securities   | 44,536,076      | 45,704,960    | 129,697,651                | 134,082,969  |  |
| Dividend income from equity securities | 53,784,360      | 47,468,579    | 137,240,668                | 136,379,108  |  |
| Other investment income                | 3,806,092       | 4,674,145     | 12,594,020                 | 15,003,113   |  |
| Expense on investment                  | (458,152)       | (423,057)     | (1,188,972)                | (1,119,375)  |  |
| Net investment income                  | 101,668,376     | 97,424,627    | 278,343,367                | 284,345,815  |  |

# 7.4 Investments subject to restriction

As at 30 September 2018, fixed deposits amounting to Baht 23.7 million (31 December 2017: Baht 23.9 million) have been restricted in respect of normal course of business.

In addition, certain bonds and debentures have been pledged with the Registrar of the Office of Insurance Commission as disclosed in Note 19, and a certain number of equity securities have been lent under securities borrowing and lending contracts as disclosed in Note 15.

#### 8. Loans

As at 30 September 2018 and 31 December 2017, loans and accrued interest aged by overdue principal and accrued interest are as follows:

(Unit: Baht)

|                                 | W         |          | 30        | September 20 | 018        |          |            |
|---------------------------------|-----------|----------|-----------|--------------|------------|----------|------------|
|                                 | Mortgage  | e loans  | Other     | loans        |            | Total    |            |
| Outstanding period              | Principal | Interest | Principal | Interest     | Principal  | Interest | Total      |
| Not yet due                     | 2,280,186 |          | 8,690,275 | _            | 10,970,461 | -        | 10,970,461 |
| Loans and accrued interest, net | 2,280,186 | -        | 8,690,275 | -            | 10,970,461 | -        | 10,970,461 |

(Unit: Baht)

|                                 | 31 December 2017 |          |           |          |            |          |            |
|---------------------------------|------------------|----------|-----------|----------|------------|----------|------------|
|                                 | Mortgage         | e loans  | Other I   | oans     |            | Total    |            |
| Outstanding period              | Principal        | Interest | Principal | Interest | Principal  | Interest | Total      |
| Not yet due                     | 3,292,611        |          | 8,880,689 |          | 12,173,300 |          | 12,173,300 |
| Loans and accrued interest, net | 3,292,611        | -        | 8,880,689 | _        | 12,173,300 |          | 12,173,300 |

The above loans included loans provided to employees under the staff benefit plan. In case of personal guarantee, the loans are limited not exceed 10 times of salary and not over Baht 300,000, and in case of secured assets, the loans are limited not exceed 80% of the value of secured assets. Interest is charged at 3.25% - 5.0% per annum. As at 30 September 2018, loans to employees are Baht 10.4 million (31 December 2017: Baht 11.6 million).

# 9. Property, buildings and equipment

Changes of property, buildings and equipment for the nine-month period ended 30 September 2018 are summarised below:

|                         |            |               | Furniture,   |             |              |              |
|-------------------------|------------|---------------|--------------|-------------|--------------|--------------|
|                         |            | Buildings and | fixtures and |             |              |              |
|                         |            | building      | office       |             | Assets under |              |
|                         | Land       | improvements  | equipment    | Vehicles    | construction | Total        |
| Net book value as at    |            |               |              |             |              |              |
| 1 January 2018          | 96,159,139 | 434,481,518   | 68,727,243   | 7,934,752   | 1,978,672    | 609,281,324  |
| Additions during period |            | 160,547       | 6,866,052    | 856,000     | 14,805,092   | 22,687,691   |
| Transfer in/(out)       | -          | 12,204,002    | 2,156,128    | -           | (14,360,130) | -            |
| Reclassification        | -          | (128,500)     | 128,500      | -           | -            | -            |
| Write-off               | -          | (20,778)      | (10,944)     | -           | -            | (31,722)     |
| Depreciation charges    |            |               |              |             |              |              |
| for the period          | -          | (27,057,265)  | (17,565,795) | (1,872,204) |              | (46,495,264) |
| Net book value as at    |            |               |              |             |              |              |
| 30 September 2018       | 96,159,139 | 419,639,524   | 60,301,184   | 6,918,548   | 2,423,634    | 585,442,029  |

# 10. Intangible assets

Changes of intangible assets for the nine-month period ended 30 September 2018 are summarised below:

(Unit: Baht)

|                                     |             |              |              | Computer    |              |
|-------------------------------------|-------------|--------------|--------------|-------------|--------------|
|                                     | Computer    | Network      | Customer     | software in |              |
| _                                   | software    | relationship | relationship | progress    | Total        |
| Net book value as at 1 January 2018 | 26,846,728  | 41,133,382   | 6,803,726    | =           | 74,783,836   |
| Additions during period             | 2,761,398   | <b>€</b>     | -            | 12,231,569  | 14,992,967   |
| Transfer in/(out)                   | 1,009,065   | -            | -            | (1,009,065) | -            |
| Amortisation charges for the period | (5,318,749) | (5,637,256)  | (932,438)    |             | (11,888,443) |
| Net book value as at                |             |              |              |             |              |
| 30 September 2018                   | 25,298,442  | 35,496,126   | 5,871,288    | 11,222,504  | 77,888,360   |

## 11. Deferred tax assets/liabilities and income tax

As at 30 September 2018 and 31 December 2017, the components of deferred tax assets and deferred tax liabilities are as follows:

|   |             |             |                | (Unit: Baht)     |
|---|-------------|-------------|----------------|------------------|
|   |             |             | Change in o    | deferred tax     |
|   |             |             | assets or liab | ilities that are |
|   |             |             | recognised in  | profit or loss   |
|   | Bala        | ance        | for the nine-m | nonth periods    |
|   | 30 June     | 31 December | ended 30 S     | September        |
|   | 2018        | 2017        | 2018           | 2017             |
| Deferred tax assets                               |             |             |                |                  |
| Premium reserves                                  | 88,278,552  | 109,881,791 | (21,603,239)   | (28,343,960)     |
| Loss reserves of claims incurred and reported     | 276,574,146 | 227,284,464 | 49,289,682     | (32,760,745)     |
| Loss reserves of claims incurred but not reported | 64,839,967  | 52,664,174  | 12,175,793     | 9,205,254        |
| Employee benefit obligations                      | 44,884,541  | 41,338,628  | 3,545,913      | 3,600,000        |
| Allowance for doubtful accounts                   | 4,404,841   | 3,726,943   | 677,898        | 389,511          |
| Allowance for impairment of investments           | 4,790,347   | 4,477,849   | 312,498        | 210,580          |
| Unrealised loss on change in value of             |             |             |                |                  |
| investments - available-for-sale investments      | 13,155,024  | 271,959     |                |                  |
| Total   | 496,927,418 | 439,645,808 |                |                  |
| Deferred tax liabilities                          |             |             |                |                  |
| Difference between accounting and taxation        |             |             |                |                  |
| relating to depreciation expenses                 | 132,736     | 158,986     | 26,250         | 26,250           |
| Total   | 132,736     | 158,986     |                |                  |
| Deferred tax assets - net                         | 496,794,682 | 439,486,822 |                |                  |
| Change in deferred tax assets or liabilities      |             |             | 44,424,795     | (47,673,110)     |

Income tax expenses for the three-month and nine-month periods ended 30 September 2018 and 2017 are made up as follows:

|   |                 |               |                    | (Unit: Baht)  |
|---|-----------------|---------------|--------------------|---------------|
|   | For the three-n | nonth periods | For the nine-m     | nonth periods |
|   | ended 30 S      | September     | ended 30 September |               |
|   | 2018            | 2017          | 2018               | 2017          |
| Current income tax:                         |                 |               |                    |               |
| Current income tax charge for the period    | 38,820,013      | 207,300       | 121,444,810        | 70,033,259    |
| Adjustment in respect of current income tax |                 |               |                    |               |
| of previous year                            | -               | -             | (2,659,431)        | 361,881       |
| Deferred tax:                               |                 |               |                    |               |
| Deferred tax on temporary differences       | (20,486,536)    | 30,400,361    | (44,424,795)       | 47,673,110    |
| Income tax reported in the statements of    |                 |               |                    |               |
| comprehensive income                        | 18,333,477      | 30,607,661    | 74,360,584         | 118,068,250   |

The amounts of income tax relating to each component of other comprehensive income for the three-month and nine-month periods ended 30 September 2018 and 2017 are as follows:

|                                   |                             |              |                            | (Unit: Baht) |  |
|-----------------------------------|-----------------------------|--------------|----------------------------|--------------|--|
|                                   | For the three-month periods |              | For the nine-month periods |              |  |
|                                   | ended 30 September          |              | ended 30 September         |              |  |
|                                   | 2018                        | 2017         | 2018                       | 2017         |  |
| Deferred tax relating to:         |                             |              |                            |              |  |
| Gain (loss) on change in value of |                             |              |                            |              |  |
| available-for-sale investments    | (56,991,458)                | (25,281,912) | 12,883,064                 | (14,596,387) |  |
|                                   | (56,991,458)                | (25,281,912) | 12,883,064                 | (14,596,387) |  |

The reconciliation between accounting profit and income tax expense for the three-month and nine-month periods ended 30 September 2018 and 2017 are shown below.

|   |                 |               |                            | (Unit: Baht) |  |
|---|-----------------|---------------|----------------------------|--------------|--|
|   | For the three-r | month periods | For the nine-month periods |              |  |
|   | ended 30 S      | September     | ended 30 S                 | September    |  |
|   | 2018            | 2017          | 2018                       | 2017         |  |
| Accounting profit before income tax         | 108,567,682     | 182,201,851   | 432,142,795                | 652,939,550  |  |
| Applicable tax rate                         | 20%             | 20%           | 20%                        | 20%          |  |
| Accounting profit before tax multiplied     |                 |               |                            |              |  |
| by applicable tax rate                      | 21,713,536      | 36,440,370    | 86,428,559                 | 130,587,910  |  |
| Adjustment in respect of current income tax |                 |               |                            |              |  |
| of previous year                            | -               |               | (2,659,431)                | 361,881      |  |
| Tax effect of:                              |                 |               |                            |              |  |
| Exempted income                             | (4,934,676)     | (5,500,991)   | (14,758,630)               | (16,907,131) |  |
| Non-deductible expenses                     | 1,554,617       | (331,718)     | 5,350,086                  | 4,025,590    |  |
| Income tax reported in the statements       |                 |               |                            |              |  |
| of comprehensive income                     | 18,333,477      | 30,607,661    | 74,360,584                 | 118,068,250  |  |
|   |                 |               |                            |              |  |

# 12. Other assets

| (Unit: | Baht) |
|--------|-------|
|--------|-------|

|                                       | 30 September 2018 | 31 December 2017 |
|---------------------------------------|-------------------|------------------|
| Other receivables                     | 177,090,683       | 124,040,812      |
| Less: Allowance for doubtful accounts | (23,811,392)      | (23,689,613)     |
| Other receivables - net               | 153,279,291       | 100,351,199      |
| Commission prepayments                | 257,197,833       | 278,192,570      |
| Prepaid expenses                      | 35,598,068        | 18,298,810       |
| Receivables of securities sold        | 8,965,932         | 54,192,066       |
| Deposits                              | 112,713,936       | 79,582,755       |
| Input tax not due                     | 28,632,600        | 10,608,093       |
| Others                                | 18,592,897        | 18,319,745       |
| Total                                 | 614,980,557       | 559,545,238      |

# 13. Insurance contract liabilities

|                                    |                      |                  | (Onit. Dant)  |
|------------------------------------|----------------------|------------------|---------------|
|                                    | -                    |                  |               |
|                                    | Insurance            | Reinsurance on   |               |
|                                    | contract liabilities | liabilities      | Net           |
| Loss reserves                      |                      |                  |               |
| - Claims incurred and reported     | 3,083,822,244        | (1,693,069,549)  | 1,390,752,695 |
| - Claims incurred but not reported | 856,966,784          | (532,766,947)    | 324,199,837   |
| Unearned premium reserves          | 5,749,883,334        | (2,541,263,882)  | 3,208,619,452 |
| Total                              | 9,690,672,362        | (4,767,100,378)  | 4,923,571,984 |
|                                    |                      |                  |               |
|                                    |                      |                  | (Unit: Baht)  |
|                                    |                      | 31 December 2017 | 25 ( 50)      |
|                                    | Insurance            | Reinsurance on   |               |
|                                    | contract liabilities | liabilities      | Net           |
| Loss reserves                      |                      |                  |               |
| - Claims incurred and reported     | 2,477,725,196        | (1,331,218,924)  | 1,146,506,272 |
| - Claims incurred but not reported | 731,766,920          | (468,446,049)    | 263,320,871   |
| Unearned premium reserves          | 5,866,304,626        | (2,537,787,745)  | 3,328,516,881 |
| Total                              | 9,075,796,742        | (4,337,452,718)  | 4,738,344,024 |

# 13.1 Loss reserves

(Unit: Baht)

|                                       | For the nine-month |                    |  |
|---------------------------------------|--------------------|--------------------|--|
|                                       | period ended       | For the year ended |  |
|                                       | 30 September 2018  | 31 December 2017   |  |
| Balance - beginning of the period     | 3,209,492,116      | 3,215,791,239      |  |
| Claim expenses for the period         | 5,161,736,052      | 7,165,818,624      |  |
| Change in loss reserves               | 248,485,897        | (69,279,553)       |  |
| Change in assumption                  | 194,618            | 144,736,701        |  |
| Claim expenses paid during the period | (4,679,119,655)    | (7,247,574,895)    |  |
| Balance - end of the period           | 3,940,789,028      | 3,209,492,116      |  |

As at 30 September 2018, the Company had loss reserves and outstanding claims under reinsurance contracts of Baht 52.1 million (31 December 2017: Baht 66.3 million).

# 13.2 Unearned premium reserves

|     |                                       |                    | (Unit: Baht)       |
|-----|---------------------------------------|--------------------|--------------------|
|     |                                       | For the nine-month |                    |
|     |                                       | period ended       | For the year ended |
|     |                                       | 30 September 2018  | 31 December 2017   |
|     | Balance - beginning of the period     | 5,866,304,626      | 5,967,057,544      |
|     | Premium written for the period        | 9,184,995,142      | 12,321,256,759     |
|     | Premium earned for the current period | (9,301,416,434)    | (12,422,009,677)   |
|     | Balance - end of the period           | 5,749,883,334      | 5,866,304,626      |
| 14. | Amounts due to reinsurers             |                    |                    |
|     |                                       |                    | (Unit: Baht)       |
|     |                                       | 30 September 2018  | 31 December 2017   |
|     | Amounts withheld on reinsurance       | 1,889,782,676      | 1,886,038,717      |
|     | Other reinsurance payables            | 1,252,890,182      | 1,074,657,104      |
|     | Total                                 | 3,142,672,858      | 2,960,695,821      |

#### 15. Other liabilities

(Unit: Baht)

|   | 30 September 2018 | 31 December 2017 |
|---|-------------------|------------------|
| Accrued operating expenses                    | 585,287,906       | 537,137,448      |
| Accrued commission from direct insurance      | 255,397,015       | 250,776,267      |
| Premium received and in process of reviewing  | 107,666,306       | 79,194,191       |
| Commission of reinsurance received in advance | 87,956,688        | 84,489,715       |
| Other payables                                | 139,341,051       | 112,669,989      |
| Value added tax payable                       | 32,031,501        | 34,259,571       |
| Payables of securities purchased              | 45,816,306        | 5,687,643        |
| Total   | 1,253,496,773     | 1,104,214,824    |

As at 30 September 2018, other payables included the amount of Baht 33.7 million payable under the securities borrowing and lending transactions, and the fair value of the securities lending is Baht 30.1 million (31 December 2017: Baht 17.5 million and Baht 15.6 million, respectively).

## 16. Earnings per share

Basic earnings per share is calculated by dividing profit for the period (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period.

## 17. Dividend paid

Details of dividend declared in 2018 and 2017 are as follows:

|                      |                              |                | Dividend  |
|----------------------|------------------------------|----------------|-----------|
|                      | Approved by                  | Total dividend | per share |
| 2017 annual dividend | Shareholders' Annual General | 253,700,000    | 4.30      |
|                      | Meeting on 25 April 2018     |                |           |
| 2016 annual dividend | Shareholders' Annual General | 253,700,000    | 4.30      |
|                      | Meeting on 27 April 2017     |                |           |

#### 18. Related party transactions

During the periods, the Company had significant business transactions with related parties. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form. The relationships between the Company and its related parties are summarised below.

#### Name of related parties

Relationship with the Company

Comprehensive Health Center (Thailand) Co., Ltd.

Direct Travel Co., Ltd.

Green Natural Products Co., Ltd.

Interlink Communication PLC.

Karntharuea F.C. Co., Ltd.

Kasikorn Bank PLC.

Kiatnakin Bank PLC.\*

Loxley PLC.

Loxley Simulation Technology Co., Ltd.

Muang Thai Group Service Co., Ltd.

Muang Thai Life Assurance PLC.

Muang Thai Management Security Guard Co., Ltd.

Muang Thai Real Estate PLC.

P Landscape Co., Ltd.

Parus (2008) Co., Ltd.

Phatra Leasing PLC.

Phatra Securities PLC.

Road Accident Victims Protection Co., Ltd.

Saint Honore (Bangkok) Co., Ltd.

Sombat Lamsam Co., Ltd.

Sripopphan Co., Ltd.

T.I.I. Co., Ltd.

Thai Airways International PLC.

Thai Reinsurance PLC.

Thai Va PLC.

Thaire Services Co., Ltd.

The Erawan Group PLC.\*

Yupong Co., Ltd.

Jenlak Vie Consulting Co., Ltd.

High Life Health Care Co., Ltd.

Changdamrong Co., Ltd.

Related by way of common directors and/or shareholding Related by way of common directors and/or shareholding

| Name of related parties             | Relationship with the Company                          |
|-------------------------------------|--|
| Thavee Pramote Co., Ltd.            | Related by way of common directors and/or shareholding |
| Bangchak Corporation PLC. *         | Related by way of common directors and/or shareholding |
| S F Corporation PLC.                | Related by way of common directors and/or shareholding |
| Pruetthada Co., Ltd.                | Related by way of common directors and/or shareholding |
| Pruksa Clinic Holding Co., Ltd.     | Related by way of common directors and/or shareholding |
| Standard Chartered Bank (Thai) PLC. | Related by way of common directors and/or shareholding |
| ST - Muang Thai Insurance Co., Ltd. | Related by way of common directors and/or shareholding |

<sup>\*</sup> Not related parties in 2018.

During the period, the Company had significant business transactions with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and bases agreed upon between the Company and those related parties.

(Unit: Million Baht) For the three-month For the nine-month periods ended periods ended 30 September 30 September 2018 2017 2018 2017 Pricing policy Transactions with related companies Premium ceded 163.6 127.4 461.9 424.1 Normal commercial terms for insurance and reinsurance depending on type of insurance and reinsurance contracts Premium written 121.5 137.2 348.5 382.2 Normal commercial terms for insurance and reinsurance depending on type of insurance and reinsurance contracts Commission expenses 71.6 79.2 222.5 246.1 As stated in the agreement upon normal commercial terms Commission income 57.2 49.9 168.7 165.0 As stated in the agreement upon normal commercial terms Dividend income 0.0 0.6 10.1 10.7 As declared Interest income 0.2 0.2 0.3 2.7 0.8% - 1.0% per annum (2017: 0.8% - 4.9% per annum) Rental and service expenses 51.5 72.2 159.9 192.1 Contract price Advertising expenses 16.8 25.4 51.0 58.2 Contract price Contribution to Road Accident 9.5 8.5 27.6 26.8 Contract price Victims Protection Co., Ltd Bank charges 4.6 4.4 12.0 13.0 Similar rates as those charged by related company to general customers Claim paid 11.2 3.0 23.4 18.8 Normal commercial term for insurance Claim recovery 27.1 19.8 80.9 Normal commercial term for insurance 64.5 Other income 5.4 3.1 9.6 14 Market price Other expenses 1.9 0.5 2.8 2.2 Market price

As at 30 September 2018 and 31 December 2017, outstanding balances with those related companies are as follows:

(Unit: Million Baht)

|   |                   | · · · · · · · · · · · · · · · · · · · |
|---|-------------------|---------------------------------------|
|   | 30 September 2018 | 31 December 2017                      |
| Deposits at financial institutions              |                   |                                       |
| Kasikorn Bank PLC.                              | 187.6             | 350.1                                 |
| Available-for-sale investments                  |                   |                                       |
| Phatra Leasing PLC.                             | 186.6             | 212.0                                 |
| Other investments                               |                   |                                       |
| ST - Muang Thai Insurance Co., Ltd.             | 12.2              | 13.4                                  |
| Muang Thai Real Estate PLC.                     | 2.4               | 2.5                                   |
| Road Accident Victims Protection Co., Ltd.      | 0.7               | 0.7                                   |
| T.I.I. Co., Ltd.                                | 0.4               | 0.4                                   |
| Premiums receivables (Direct and Bancassurance) |                   |                                       |
| Kasikorn Bank PLC.                              | 216.1             | 242.3                                 |
| Other related companies                         | 24.7              | 17.5                                  |
| Reinsurance assets                              |                   |                                       |
| Thai Reinsurance PLC.                           | 166.4             | 174.3                                 |
| Insurance contract liabilities - loss reserves  |                   |                                       |
| Thai Reinsurance PLC.                           | 1.7               | 2.6                                   |
| Amounts due to reinsurers                       |                   |                                       |
| Thai Reinsurance PLC.                           | 193.8             | 164.2                                 |
|   |                   |                                       |

# Directors and management's benefits

During the three-month and nine-month periods ended 30 September 2018 and 2017, the Company had employment benefit expenses of its directors and management personnel as following.

(Unit: Million Baht)

|                          |                 |                             | (0   | it: willion ballt)         |  |  |
|--------------------------|-----------------|-----------------------------|------|----------------------------|--|--|
|                          | For the three-r | For the three-month periods |      | For the nine-month periods |  |  |
|                          | ended 30 S      | ended 30 September          |      | eptember                   |  |  |
|                          | 2018            | 2017                        | 2018 | 2017                       |  |  |
| Short-term benefits      | 33.4            | 32.1                        | 89.6 | 85.9                       |  |  |
| Post-employment benefits | 1.4             | 1.3                         | 4.1  | 3.9                        |  |  |
| Total                    | 34.8            | 33.4                        | 93.7 | 89.8                       |  |  |
|                          |                 |                             |      |                            |  |  |

## 19. Assets pledged and assets reserve with the Registrar

As at 30 September 2018 and 31 December 2017, the book value of securities pledged with the Registrar in accordance with the Non-life Insurance Act are as follows:

(Unit: Baht)

|  | 30 September 2018 | 31 December 2017 |
|--|-------------------|------------------|
| Assets pledged                               |                   |                  |
| Government bond                              | 20,369,687        | 20,413,435       |
| Assets reserve as non-life insurance reserve |                   |                  |
| Bonds and debentures                         | 915,873,921       | 1,202,516,231    |
| Total  | 936,243,608       | 1,222,929,666    |
|  |                   |                  |

#### 20. Segment information

The Company's management has determined the operating segments based on the reports reviewed by the Executive Committee that are used to make strategic decision. The Executive Committee considers the business from both product perspective and operating activities. The business has divided into two main categories being the non-life insurance and investment activities.

Segment assets and liabilities as at 30 September 2018 and 31 December 2017 are as follows:

|                           |                   |                           | (Onit. Dant)   |
|---------------------------|-------------------|---------------------------|----------------|
|                           | 30 September 2018 |                           |                |
|                           | Insurance         | Investment                | Total          |
| Total segment assets      | 9,333,593,928     | 11,716,082,563            | 21,049,676,491 |
| Total segment liabilities | 15,543,667,415    | 15,543,667,415 95,852,207 |                |
|                           |                   |                           | (Unit: Baht)   |
|                           |                   | 31 December 2017          |                |
|                           | Insurance         | Investment                | Total          |
| Total segment assets      | 8,770,744,477     | 11,288,612,988            | 20,059,357,465 |
| Total segment liabilities | 14,660,650,567    | 41,099,983                | 14,701,750,550 |

Segment profit or loss for the three-month and nine-month periods ended 30 September 2018 and 2017 are as follows:

|   | For the three-month period ended 30 September 2018 |               |                 |             |               |
|---|--|---------------|-----------------|-------------|---------------|
|   | Insurance  |               |                 |             |               |
|   | Motor  | Non-motor     | Total Insurance | Investment  | Total         |
| Gross premium written                     | 1,454,717,904                                      | 1,709,255,041 | 3,163,972,945   |             | 3,163,972,945 |
| Net premium written                       | 916,696,344  | 770,983,014   | 1,687,679,358   |             | 1,687,679,358 |
| Net earned premium                        | 1,000,172,952                                      | 729,848,022   | 1,730,020,974   | -           | 1,730,020,974 |
| Fee and commission income from reinsurers | 175,217,885  | 237,287,292   | 412,505,177     | -           | 412,505,177   |
| Investment income                         | -  | -             | 12              | 134,448,524 | 134,448,524   |
| Other income                              | 1,142,962  | 964,562       | 2,107,524       |             | 2,107,524     |
| Total income                              | 1,176,533,799                                      | 968,099,876   | 2,144,633,675   | 134,448,524 | 2,279,082,199 |
| Claim expenses, net                       | 774,760,873  | 272,520,696   | 1,047,281,569   | -           | 1,047,281,569 |
| Commission and brokerage expenses         | 229,797,803  | 240,725,796   | 470,523,599     | =           | 470,523,599   |
| Other underwriting expenses               | 185,364,185  | 163,360,501   | 348,724,686     |             | 348,724,686   |
| Total underwriting expenses               | 1,189,922,861                                      | 676,606,993   | 1,866,529,854   | -           | 1,866,529,854 |
| Operating expenses                        |  |               | 300,173,071     | 3,811,592   | 303,984,663   |
| Total expenses                            |  |               | 2,166,702,925   | 3,811,592   | 2,170,514,517 |
| Profit before income tax                  |  |               | (22,069,250)    | 130,636,932 | 108,567,682   |
| Income tax                                |  |               |                 |             | (18,333,477)  |
| Profit for the period                     |  |               |                 |             | 90,234,205    |

# (Unaudited but reviewed)

| For the three-month p | eriod | ended 30 | September 2017 |  |
|-----------------------|-------|----------|----------------|--|
|-----------------------|-------|----------|----------------|--|

|   | Insurance     |               |                 |             |               |
|---|---------------|---------------|-----------------|-------------|---------------|
|   | Motor         | Non-motor     | Total Insurance | Investment  | Total         |
| Gross premium written                     | 1,522,052,073 | 1,493,212,561 | 3,015,264,634   | -           | 3,015,264,634 |
| Net premium written                       | 959,949,909   | 698,732,515   | 1,658,682,424   |             | 1,658,682,424 |
| Net earned premium                        | 1,001,534,177 | 748,693,602   | 1,750,227,779   | -           | 1,750,227,779 |
| Fee and commission income from reinsurers | 181,988,541   | 201,449,605   | 383,438,146     | -           | 383,438,146   |
| Investment income                         | *             | -             | -               | 123,184,776 | 123,184,776   |
| Other income                              | 2,304,690     | 1,646,004     | 3,950,694       |             | 3,950,694     |
| Total income                              | 1,185,827,408 | 951,789,211   | 2,137,616,619   | 123,184,776 | 2,260,801,395 |
| Claim expenses, net                       | 720,074,401   | 290,992,876   | 1,011,067,277   | -           | 1,011,067,277 |
| Commission and brokerage expenses         | 253,448,849   | 217,333,339   | 470,782,188     | -           | 470,782,188   |
| Other underwriting expenses               | 166,160,404   | 103,003,649   | 269,164,053     | -           | 269,164,053   |
| Total underwriting expenses               | 1,139,683,654 | 611,329,864   | 1,751,013,518   | -           | 1,751,013,518 |
| Operating expenses                        |               |               | 324,647,723     | 2,938,303   | 327,586,026   |
| Total expenses                            |               |               | 2,075,661,241   | 2,938,303   | 2,078,599,544 |
| Profit before income tax                  |               |               | 61,955,378      | 120,246,473 | 182,201,851   |
| Income tax                                |               |               |                 |             | (30,607,661)  |
| Profit for the period                     |               |               |                 |             | 151,594,190   |

# (Unaudited but reviewed)

(Unit: Baht)

# For the nine-month period ended 30 September 2018

|   | Insurance     |               |                 |             |               |
|---|---------------|---------------|-----------------|-------------|---------------|
|   | Motor         | Non-motor     | Total Insurance | Investment  | Total         |
| Gross premium written                     | 4,610,381,420 | 4,574,613,722 | 9,184,995,142   |             | 9,184,995,142 |
| Net premium written                       | 2,906,362,119 | 2,185,824,144 | 5,092,186,263   |             | 5,092,186,263 |
| Net earned premium                        | 3,005,093,470 | 2,206,990,222 | 5,212,083,692   | -           | 5,212,083,692 |
| Fee and commission income from reinsurers | 555,311,641   | 620,039,961   | 1,175,351,602   | =           | 1,175,351,602 |
| Investment income                         | +             | -             | -               | 411,439,734 | 411,439,734   |
| Other income                              | 3,594,205     | 2,707,628     | 6,301,833       | _           | 6,301,833     |
| Total income                              | 3,563,999,316 | 2,829,737,811 | 6,393,737,127   | 411,439,734 | 6,805,176,861 |
| Claim expenses, net                       | 2,297,654,182 | 823,053,014   | 3,120,707,196   | -           | 3,120,707,196 |
| Commission and brokerage expenses         | 746,213,273   | 674,736,794   | 1,420,950,067   | -           | 1,420,950,067 |
| Other underwriting expenses               | 519,321,929   | 440,231,334   | 959,553,263     | -           | 959,553,263   |
| Total underwriting expenses               | 3,563,189,384 | 1,938,021,142 | 5,501,210,526   | -           | 5,501,210,526 |
| Operating expenses                        |               |               | 860,238,471     | 11,585,069  | 871,823,540   |
| Total expenses                            |               |               | 6,361,448,997   | 11,585,069  | 6,373,034,066 |
| Profit before income tax                  |               |               | 32,288,130      | 399,854,665 | 432,142,795   |
| Income tax                                |               |               |                 |             | (74,360,584)  |
| Profit for the period                     |               |               |                 |             | 357,782,211   |

(Unit: Baht)

| For the nine-month | period | ended 30 | September 2017 |
|--------------------|--------|----------|----------------|
|--------------------|--------|----------|----------------|

|   | Insurance     |               |                 |             |               |
|---|---------------|---------------|-----------------|-------------|---------------|
|   | Motor         | Non-motor     | Total Insurance | Investment  | Total         |
| Gross premium written                     | 4,631,255,455 | 4,390,864,129 | 9,022,119,584   | -           | 9,022,119,584 |
| Net premium written                       | 2,922,396,809 | 2,199,492,549 | 5,121,889,358   |             | 5,121,889,358 |
| Net earned premium                        | 3,024,264,973 | 2,219,279,614 | 5,243,544,587   | -           | 5,243,544,587 |
| Fee and commission income from reinsurers | 551,663,199   | 579,799,403   | 1,131,462,602   |             | 1,131,462,602 |
| Investment income                         | -             | -             | *               | 375,883,893 | 375,883,893   |
| Other income                              | 8,645,974     | 6,504,588     | 15,150,562      |             | 15,150,562    |
| Total income                              | 3,584,574,146 | 2,805,583,605 | 6,390,157,751   | 375,883,893 | 6,766,041,644 |
| Claim expenses, net                       | 2,128,753,788 | 837,941,369   | 2,966,695,157   | -           | 2,966,695,157 |
| Commission and brokerage expenses         | 776,927,682   | 650,189,783   | 1,427,117,465   | -           | 1,427,117,465 |
| Other underwriting expenses               | 513,478,546   | 370,875,684   | 884,354,230     | -           | 884,354,230   |
| Total underwriting expenses               | 3,419,160,016 | 1,859,006,836 | 5,278,166,852   | -           | 5,278,166,852 |
| Operating expenses                        |               |               | 826,062,540     | 8,872,702   | 834,935,242   |
| Total expenses                            |               |               | 6,104,229,392   | 8,872,702   | 6,113,102,094 |
| Profit before income tax                  |               |               | 285,928,359     | 367,011,191 | 652,939,550   |
| Income tax                                |               |               |                 |             | (118,068,250) |
| Profit for the period                     |               |               |                 |             | 534,871,300   |

## 21. Commitments and contingent liabilities

# 21.1 Operating lease commitments

The Company has entered into several lease agreements of office building space, vehicles, equipment and other services. The terms of the agreements are generally between 1 and 5 years.

As at 30 September 2018 and 31 December 2017, future minimum lease payments required under these non-cancellable operating leases contracts were as follows.

|                  |                   | (Unit: Million Baht) |  |  |
|------------------|-------------------|----------------------|--|--|
| Payable within:  | 30 September 2018 | 31 December 2017     |  |  |
| Within 1 year    | 53.4              | 49.8                 |  |  |
| More than 1 year | 42.9              | 35.6                 |  |  |

## 21.2 Capital Commitments

As at 30 September 2018, there were capital commitments contracted for purchasing building improvements, system implementation, and computer equipment amounting to Baht 16.8 million (31 December 2017: Baht 11.2 million).

#### 21.3 Guarantees

As at 30 September 2018, there were outstanding bank guarantees of Baht 16.9 million issued by bank on behalf of the Company in respect of certain performance bonds as required in the normal course of business (31 December 2017: Baht 17.3 million).

#### 21.4 Litigation

As at 30 September 2018, the Company is being sued as insurer, with sum insure amounting to approximately Baht 235.6 million (31 December 2017: Baht 666.1 million). Judgment has yet to be handed down in these cases, and the Company expects the outcomes to be favorable. However, gross loss provisions amounting to Baht 142.4 million (31 December 2017: Baht 194.6 million) have been recorded in the financial statements.

#### 22. Fair value measurement

As of 30 September 2018 and 31 December 2017, the Company had the following assets that were measured at fair value using different levels of inputs as follows:

(Unit: Million Baht)

| 30 September 2018 |                                   |          |  |
|-------------------|-----------------------------------|----------|--|
| Carrying          | Fair value                        |          |  |
| amount            | Level 1                           | Level 2  | Total  |
|                   |                                   |          |  |
| 1,112.8           | -                                 | 1,112.8  | 1,112.8  |
| 3,089.7           | -                                 | 3,089.7  | 3,089.7  |
| 1,618.2           | 1,618.2                           | -        | 1,618.2  |
| 2,398.9           | 1,731.4                           | 667.5    | 2,398.9  |
|                   | amount  1,112.8  3,089.7  1,618.2 | Carrying | Carrying Fair value  amount Level 1 Level 2  1,112.8 - 1,112.8  3,089.7 - 3,089.7  1,618.2 1,618.2 - |

(Unit: Million Baht)

| 31 December 2017 |                              |          |  |
|------------------|------------------------------|----------|--|
| Carrying         | Fair value                   |          |  |
| amount           | Level 1                      | Level 2  | Total  |
|                  |                              |          |  |
| 639.0            | -                            | 639.0    | 639.0  |
| 2,777.4          | -                            | 2,777.4  | 2,777.4  |
| 1,567.2          | 1,567.2                      | -        | 1,567.2  |
| 2,306.6          | 1,865.0                      | 441.6    | 2,306.6  |
|                  | amount 639.0 2,777.4 1,567.2 | Carrying | Carrying Fair value  amount Level 1 Level 2  639.0 - 639.0  2,777.4 - 2,777.4  1,567.2 1,567.2 - |

The Company had valuation techniques for financial assets as follows:

- (a) Investments in debt securities (government and state enterprise securities and private debt securities), their fair value is generally derived from quoted market prices or determined by using the yield curve as announced by the Thai Bond Market Association.
- (b) Investments in marketable equity securities has been presented at fair value by using market price. Investments in mutual funds has been presented at fair value, derived from quoted market price or determined by using the net asset value per share as announced by asset management companies.

## 23. Approval of interim financial statements

These interim financial statements were authorised for issue by the Company's director on 8 November 2018.